Towson University

Business Administration: Marketing Concentration June 2002

Over 13 years of experience in corporate and event marketing, staff management, event and project planning, marketing and promotions, hospitality, and customer service

EXPERIENTIAL MARKETING EXPERIENCE

Tour Manager ProMotion, Inc. California Fall 2017

Co-managed the NBA "Larry O'Brien Trophy Tour" tour for 3-weeks across Sacramento / Bay Area of California

Tour Manager Highline Entertainment Nationwide Spring 2017

Co-managed the Chaco Footwear "Traveling Taquería" tour for 11-weeks, traversing over 10,000 miles

Tour Manager ProMotion, Inc. Nationwide Fall 2016

Co-managed the Invacare "Rockin Roll Out" tour for 13-weeks across 12 states in the West Coast and Mid-West Tour Manager LeadDog Marketing 2014 - 2015

Co-managed the Nationwide REI "Member Village" tour for 18-weeks in 2014 and 32-weeks in 2015

Tour Manager ProMotion, Inc Nationwide Spring 2014

Nationwide

Co-managed the **Fiskars' "Discover the Difference"** tour for 12-weeks across 12 states

Tour Manager On Board (OBEXP) West Coast 2013

Co-managed the West Coast "Mrs. Meyer's Garden Fresh Tour" for an 8-month grassroots promotion

Tour Manager Havas Impact Nationwide Fall 2012

Co-managed a nationwide, high-profile "CNN Presidential Debate Tour" for a 10-week promotion

Tour Manager ProMotion, Inc Nationwide Spring 2012

Co-managed Walmart & Sony's largest nationwide promotion: "The Amazing Spiderman: Secrets Unmasked Tour"

Local Promotions

 A+ Staffing November 2017 Supervised Donations at Music Event • A+ Staffing Supervised Merchandise Table during Festivals September 2017 Event Pro Strategies Team Lead: Subway Surveys February 2013 Supervisor: "Big Dever BBQ" AmeriVent August 2012 Brand Ambassador: "Lego Kids Fest" Extreme Marketing April 2012

MARKETING EXPERIENCE

Business Owner Jelly GoNuts / GoNuts Marketing 2013 - present

Co-owner of a boutique marketing and promotions company that works with small businesses.

Regional Marketing Director Standard Renewable Energy 2007 - 2010

Helped build a start-up solar energy business in Boulder, CO, which expanded into 7 markets with 250+ employees

MANAGEMENT EXPERIENCE

Hotel Manager Casa del Sol (Montañita, Ecuador) 2010 - 2011

Fully managed staff and operations of a 16-room beachfront hotel on the coast of Ecuador, featuring a yoga studio and surf camp

Restaurant/Bar Manager Iquana Bar (La Ceiba, Honduras) Successfully opened and managed a beachfront restaurant and hotel that served the neighborhood tourist population

Restaurant Manager 2004 - 2007 Mountain Sun Brewery (Boulder, CO)

Managed staff and operations of one of the busiest restaurants on Pearl Street (Boulder's shopping district)

SKILLS & EXPERIENCES

- Ability to activate highly technical and interactive footprints in a variety of settings and situations
- Competent managing teams of Brand Ambassadors, Lead Ambassadors and Production Assistants (from 2 to 20 staff)
- Comfortable driving a variety of vehicles, including cargo vans, pickup trucks and trailers (up to 30-feet in length)
- Experienced with maintaining DOT log books and adhering to DOT regulations across state and country lines
- Knowledgeable with coordinating multi-media PR events, and comfortable being on-air spokesperson
- Aptitude for writing articles and blogs, as well as content development for web design
- **Proficient with promotional design** using Adobe Creative Suites (Illustrator, Photoshop and InDesign)
- Extensive knowledge of how to successfully use Social Media outlets to promote businesses
- Comfortable speaking and comprehending basic Spanish